



Building lives and communities by housing New Zealanders

Adrienne Young-Cooper,
Chair of Housing NZ

Our customer

New Zealand's
largest landlord


Housing New Zealand
Housing New Zealand Corporation

We own or manage approx

63,000
properties

Value of our assets

\$26b



Nearly

\$474m

Spent on maintenance, upgrades and
improvements to our properties

More than

180,000
People who live in our houses



More than

8,000

households housed last year in state
housing through turnover and additional
new state homes



Housing New Zealand – our
asset management approach

New Zealand's
biggest residential
builder

Housing New Zealand
Housing New Zealand Corporation



2,247

New and replacement properties
delivered nationally last year

Target

1,546

total new state homes delivered
this financial year

Annual revenue of

\$1.3b



Over

5,000

new state homes to be built in
the next three financial years



Our tenants needs
are changing



2018 Budget - 6,400 new public homes in next four years



- Housing NZ expects to meet the majority of these places through building new state homes
- Transitioning from small scale delivery to more than 2,000 new state homes p.a. for the next decade
- Plus 1000+ retrofit upgrades annually
- We'll extend our regional housing programme
- That's in addition to our current pipelines in Auckland, Wellington and Christchurch



Auckland build programme over two decades



- Large building and renewal volumes every year for a 20-year period
- Auckland Housing Programme got underway in June 2016
- First 10 years:
 - Almost 11,000 state homes
 - Land enabled for more than 12,600 homes to market
- Visit <http://www.hnzc.co.nz/housing-developments-and-programmes/auckland-housing-programme/> to view some 120 AHP projects underway or planned



Working with HLC & KiwiBuild



- HLC is owned by HNZ and that partnership makes this combination the largest land developer in Auckland
- HLC regeneration projects on HNZ land to increase delivery scale, pace and efficiency
- Land retained for state housing programme
- Land sold for affordable & market housing
- Large-scale regeneration underway in Northcote, Roskill South, Owairaka, Oranga and Mangere



Working differently with the industry to deliver

- HNZ is the country's largest residential builder
- To deliver even more homes we have to do business differently:
 - Work closely with our build partners to grow their capacity, capability & innovation
 - Partner with performing builders to sign up multi-year capacity contracts
 - Use off-site manufacturing methods and modern materials such as CLT
 - Build to standard house and apartment designs to increase productivity and efficiency



The Innovate, Partner, Build Programme - Summary



- An ambitious programme to:
 - Deliver 2000 new state homes p.a. from 800 today
 - Reduce cost and improve pace, quality and safety of construction
 - Improve market productivity, capacity, capability & innovation
- To achieve this we will:
 - Provide certainty on our build programme to give partners confidence to invest in innovation, plant and people
 - Innovate in how we partner across the whole construction cycle
 - Use our size and continuity of building to deliver significant value in procurement



Innovate Partner Build – Why are we doing this?



- Significant cost savings that enable us to meet build targets
- Improved whole-of-life impacts for us and our tenants
- Improvements in quality, sustainability, H&S and ethics
- Enhanced social responsibility
- Accelerated speed of build
- We are viewed as a market leader and innovator
- Construction sector to show marked improvements in productivity, capacity, capability and innovation



Using innovation to
build smarter

Housing New Zealand
Housing New Zealand Corporation



Standard, repeatable
designs deliver the
volume NZ needs



Housing more Kiwis
is our goal

Housing New Zealand
Housing New Zealand Corporation

